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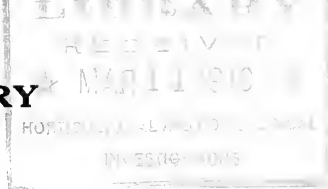
American Ivy, (Virginia Creeper), on home of Ross Rogers, Clear Lake, Iowa.
75c each; 3 for \$1.75; 5 for \$2.50.

POSTMASTER: If this circular cannot
be delivered in ten days, please notify

EARL FERRIS NURSERY

HAMPTON, IOWA

Return Postage Guaranteed



1c PAID
Hampton, Iowa
Permit No. 1

E. B. Lake

U. S. Dept. of Agriculture

*Washington
D. C.*

INDEXED

Guarantee All goods purchased from this circular are under the iron-clad guarantee of satisfaction and safe arrival, which is fully explained on page 6 of our 32-page catalog. No order booked for less than \$1.00. Cash with order.

The Standard DUNLAP Strawberries

The Main Standby for Canning Purposes - A Heavy Yields of Surpassing Quality

The Dunlap is by far the best of the spring varieties. Every plant is pedigreed. All are from breeding beds and we guarantee that these plants will produce much larger and better berries than if taken from bearing beds. You may find the price a trifle higher than some, but remember it costs more to produce pedigreed plants than it does just ordinary strawberries.

The Dunlap is very large, very productive and uniform in size. It is one of the most desirable berries for canning, as the fruit is red clear through, a much brighter color than other strawberries. You will not miss it by purchasing high quality plants. Fruit is worth more money than ever before, and experimenting with cheap plants may prove disastrous to you.

We guarantee the Dunlap to give absolute satisfaction if properly cared for. Prices: 75c per 50; \$1.00 per 100; \$4.50 per 500; \$8.00 per thousand. 50 or 100 by parcels post, prepaid.



Dunlap.



The Last Picking of Ferris Improved Everbearing Strawberries, Nov. 1st, 1918.

Ferris' Improved PROGRESSIVE Everbearing Strawberry

A Real Household Delight and Prime Favorite from July until Frost

If all the readers of this folder could visit our nurseries during the months of August, September and October and see the ripe, luscious, red strawberries that we gather every day from our plot of Improved Progressive Everbearing Plants—well, there certainly would be a record-breaking rush of orders.

HISTORY OF THE EVERBEARING

Strictly an Iowa discovery. A Gundy County farmer originated the Everbearing Strawberry from which all such strawberries are descended. It was from his original Progressive that I developed my Improved Progressive. By careful breeding and selecting I have a plant much superior to the original.

FEATURES OF MY IMPROVED PROGRESSIVE

It is much larger than the old type, while having all the good qualities of the best standard including size, color, and delicious taste. Combined with this they have the long-bearing season which gives them the name of Everbearing.

PLANT IN APRIL—HAVE BERRIES IN AUGUST

My Everbearers begin to bear in July or Early August the same year planted. They yield big. I personally picked 136 berries from one plant last August. I got four quarts of berries from 150 plants at one picking. Plants are very sturdy growers.

SECOND SEASON'S CROP

The second season the Progressive Improved will start bearing about two weeks earlier than the Dunlap, making them the first strawberries of the season. They will then

stop bearing for a while, and again will have a heavy crop in the fall which is continuous from July until frost.

The second season's crop comes just at the time when spring garden stuff is exhausted. A real joy to the housewife who wants a real treat for "company" dinner. Imagine it. Strawberries, real, red, ripe, fresh, luscious **Strawberries** in the fall of the year. A dish of them before you. A perfect mountain of them, and on the peak of that mountain you release an avalanche of snowy, sweet cream that deluges the side of that mountain and fills the crevices between. All gloom (if there is any gloom) is immediately dispelled and enjoyment on the wholesale takes its place, enjoyment such as only a dish of nice, Improved Progressive Everbearing Strawberries can give.

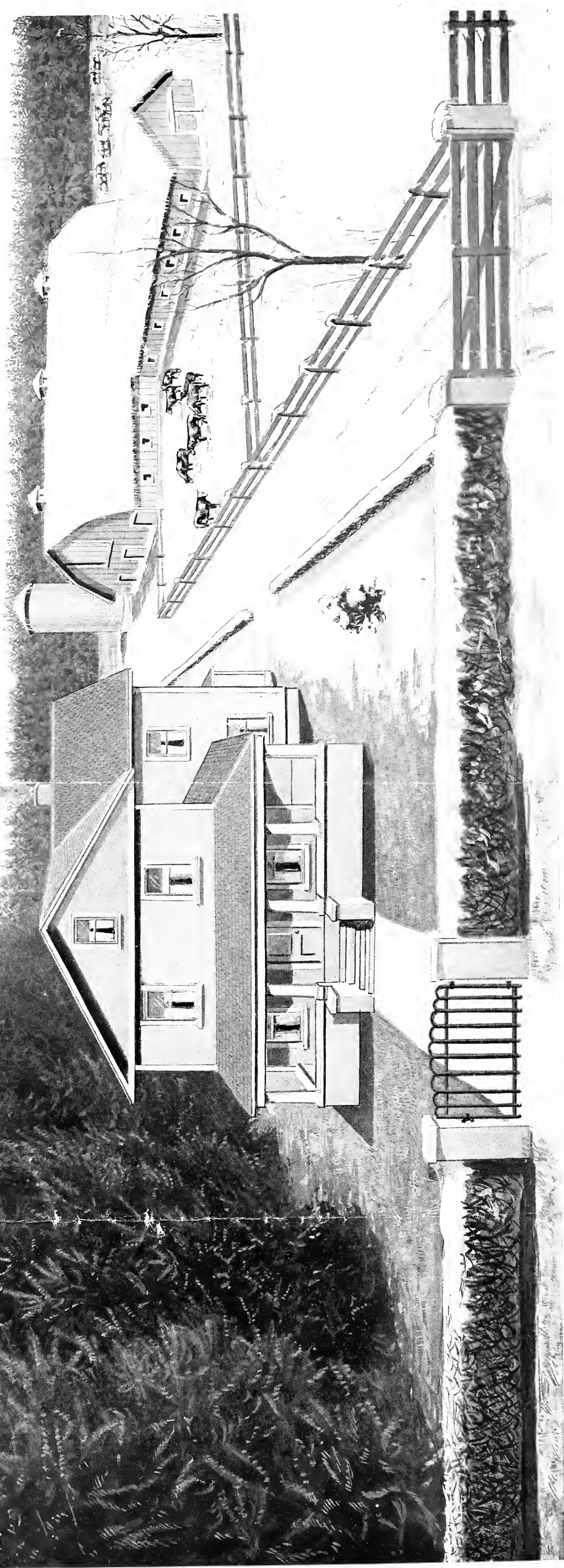
It is the duty of every family to conserve all food. These berries are great for canning. You can then enjoy them throughout the winter.

OUR GUARANTEE.—I will cheerfully refund the purchase price of every Everbearing Strawberry plant you buy of me at any time one year from date of purchase, if the plants I ship you do not bear fine, large, luscious fruit during the summer and fall months. This guarantee is given, of course, with the understanding that you will follow the few simple directions I give you as to the care of the plants.

Prices: Fifty for \$1.25; 100 for \$2.00; 200 for \$3.75; 500 for \$8.00; 1,000 for \$15.00. Fifty or 100 shipped by parcels post, prepaid.

A FERRIS WINDBREAK IS LIKE MOVING YOUR HOME 300 MILES FARTHER SOUTH

A Few Dollars Invested in a Ferris Evergreen Grove
Made This Farm Bring \$15 More Per Acre
For sale at \$1000 per acre. The investment is only \$1000 per acre. The owner has been successful in making the grove a profitable investment. The grove is located in the Evergreen State and is a fine example of the benefits of a Ferris Evergreen Grove.



Why You Should Buy Now Windbreak—Why You Should Buy Now

Here is the situation: A Ferris evergreen costing you 35 cents today will cost you one dollar when my present stock is exhausted. If you ever want an evergreen windbreak, get busy now. The quality will never be beaten, and the price will never be repeated. The opportunity to increase the value of your farm \$15.00 or more per acre is hammering at your door. Read the following:

Why and How These Bargain Prices?

Let me tell you why I used the word "Bargain" when I wrote the big headline above. My Evergreens are worth more money than I am asking for them. The price has not kept up with the general rise in the value of everything. Listen:
The war is over. Heretofore, Europe has been shipping us millions of small evergreens each year—but, their stock is exhausted. They must replant with American-grown trees. The supply will not equal the demand. My stock of Evergreens was planted before the war. Planted under the old-time schedule of prices for labor and material. The only raise whatever has been made merely to cover the added cost when shipping and handling orders. I can afford to sell this stock now on hand at lowest prices, but when this stock is exhausted the prices will be lifted to meet the increased cost of production. Look out for Dollar-apiece Evergreens after this. Here is an illustration:

Corn Prices vs. Evergreens

A few years ago corn sold for 40c per bushel. Today it is bringing \$1.00 to \$1.40 or thereabouts. My 2 to 3 ft. Evergreens sold at that same period for \$40.00 per 100. Today they are offered you at only \$50.00 per 100. Corn has more than doubled in value. My Evergreens have more than doubled. The cost of producing 100 evergreens, 2 to 3 feet high that have been three times transplanted and three times root-pruned, is more than the cost of producing 100 bushels of corn.

Jack Pine, or Yellow Pine

The most rapid grower of all Evergreens. Easy to transplant. Does well in any of the Western States.

Scotch Pine

Grows nearly as fast as the Jack Pine. A great favorite for Dakota, Nebraska, and the entire Corn Belt.

White Pine

Not recommended for planting west of the Missouri River, but by far the best of the pines for the Iowa planter.

Norway Spruce

The Evergreens shown in the above cut are Norway Spruce. It does well on any and all soil. It never loses its lower branches.

PRICES

We can furnish Jack Pine, Scotch Pine, White Pine, and Norway Spruce in the following grades and prices:

1 to 1½ ft., twice transplanted and twice root-pruned, each, 40c;
10 for \$3.50; 100 for \$25.00; 200 for \$40.00; 300 or more at \$15.00 per hundred.
18 to 24 in., twice transplanted and twice root-pruned, each, 50c; 10 for \$4.00; 100 for \$35.00; 200 for \$60.00; 300 or more at \$25.00 per hundred.
2 to 3 ft., three times transplanted and three times root-pruned each, 75c; 10 for \$6.00; 100 for \$50.00; 200 for \$90.00; 300 or more at \$40.00 per hundred.
3 to 4 ft., four times transplanted and four times root-pruned, each, \$1.00; 10 for \$8.00; 100 for \$75.00; 200 for \$140.00; 300 or more at \$65.00 per hundred.

Evergreen Hedges

American Arbor-Vitae - White Cedar (Note the Arbor-Vitae Hedge around the above Home.)

The American Arbor-Vitae is perfectly hardy, easy to transplant, and bears shearing better than any other variety. Compact in appearance, dark green in color, with beautiful fern-like branches. They should be planted 18 inches apart for a good hedge.

12 in., once transplanted and once root-pruned, each, 35c; 10 for \$3.00; 100 for \$25.00.

1½ to 2 ft., three times transplanted and three times root-pruned, very heavy and extra well rooted, will make a good hedge as soon as planted, each, 50c; 10 for \$4.00; 100 for \$35.00.

Red Cedar

My Red Cedar is the hardy Northern variety and will not winter-kill as the Southern varieties do. The Red Cedar thrives well on any soil and will grow on a rocky hillside where it would be impossible to grow any other tree. On account of the demand for this beautiful dark green Juniper orders should be placed early, as my supply is limited.

10 to 12 in., light grade, 100 for \$15.00.

2 to 3 feet, three times transplanted and three times root-pruned, each, \$1.00; 10 for \$9.00; 100 for \$80.00.

Earl Ferris, the proprietor and owner of the Earl Ferris Nursery Company, is a well-known, trustworthy, and thoroughly reliable, as he owns 200 acres of land inside the city limits of Hampton, which is devoted to the raising of evergreens, strawberry plants, and other nursery stock. I believe Mr. Ferris has the largest and best stock of evergreens in the United States, and many of the States' plants and thousands of fruit trees, all grown here in Hampton. At the present time Mr. Ferris is the president of the Northeast Iowa Horticultural Society, for the second time president of the Iowa Nurseryman's Association, general manager of the Mid-west Horticultural Exposition, and a member of the National Nurserymen's Association. He employs no agents, but all goods direct from his nursery in N. A. INGLES, Pres. Franklin Co. State Bank

My Evergreens Out-weigh Others

When I ship my Evergreens I find that trees 3 to 3½ feet high weigh from 400 to 600 pounds per 100 trees. Ordinary evergreens when shipped will weigh only 100 to 200 pounds. Why is this? Simply because my Evergreens have the big, healthy, wide-spread roots and the bushy tops. That is because they have been four times root-pruned and transplanted. The more times you root-prune and transplant an Evergreen the better and harder and more likely to grow it becomes. If you don't treat them in this way they will form a tap-root which will not be sufficient to support the top.

Every Evergreen I sell has been three or four times root-pruned and transplanted. Every one will grow if it has half a chance. I sell them under my air-tight guarantee which is explained in my catalog. It makes you safe. It also gets you a good windbreak at a real bargain price.

Your Best Bet - An Evergreen Windbreak

Greater and greater becomes the demand for Evergreen Windbreaks as the farmers and the Agricultural Stations study the problems of wintering stock. Good authorities say that an Evergreen Windbreak saves the owner \$2.50 to \$3.00 on every head of cattle he winters. It raises the value of your farm. It makes a pleasant place to live. It brings you 300 miles nearer the equator in wintertime. It makes and saves you money.

Let It Be a Ferris Windbreak

Why? Because I have the best Evergreens at the lowest prices. That's true, every word of it. I am called the "Evergreen Specialist." I know how to provide you with the kind that will grow. I am in a position at this time to sell you the greatest bargains in Evergreens quality and size considered, that can be found in the United States. My trees are dug, packed and shipped all the same day. No chance for dead trees when you get them.

Ornamental Evergreens

For complete price list and full descriptions, see our 32 page, four-color catalog.

DWARF MUCHO PINE. 15 to 18 in., as broad as they are tall, wonderful specimens for landscape work, \$2.00 each; 10 for \$15.00.

COLORADO BLUE SPRUCE. (Dark color). 1 to 2 ft., three times transplanted and three times root-pruned, \$1.00 each; 10 for \$6.00.

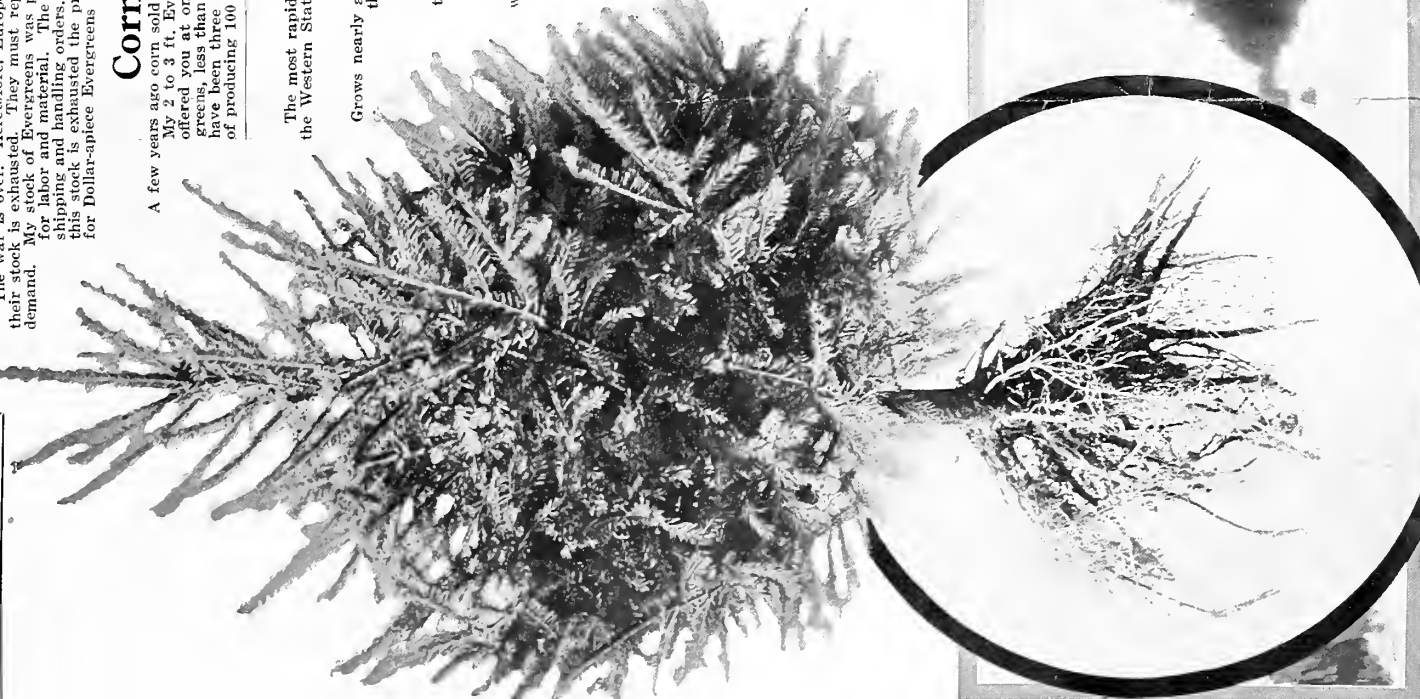
COLORADO BLUE SPRUCE SHINERS. We have an extra good lot of these select Blue Shiners at the following low prices: 1 to 1½ ft., three times transplanted and three times root-pruned, \$2.00 each; 10 for \$15.00. 1½ to 2 ft., three times transplanted and three times root-pruned, \$2.50 each; 10 for \$22.00.

GOLDEN ARBOR-VITAE. Same colors as the Golden Rod. 1 ft., twice transplanted and twice root-pruned, \$1.50 each; 10 for \$10.00. 2 ft., three times transplanted and three times root-pruned, \$2.00 each; 10 for \$15.00.

PYRAMIDAL ARBOR-VITAE. Grows in the shape of a pyramid and requires no trimming. 2 to 3 ft., three times transplanted and three times root-pruned, \$2.00 each; 10 for \$15.00.

GLOBOSA ARBOR-VITAE. Requires no trimming. Grows to a height of 4 feet in a perfect ball. 1 to 2 ft., \$1.25 each; 10 for \$10.00.

BALSAM FIR. 4 to 5 ft., four times transplanted and four times root-pruned, \$2.00 each; 10 for \$15.00.



NORWAY SPRUCE.



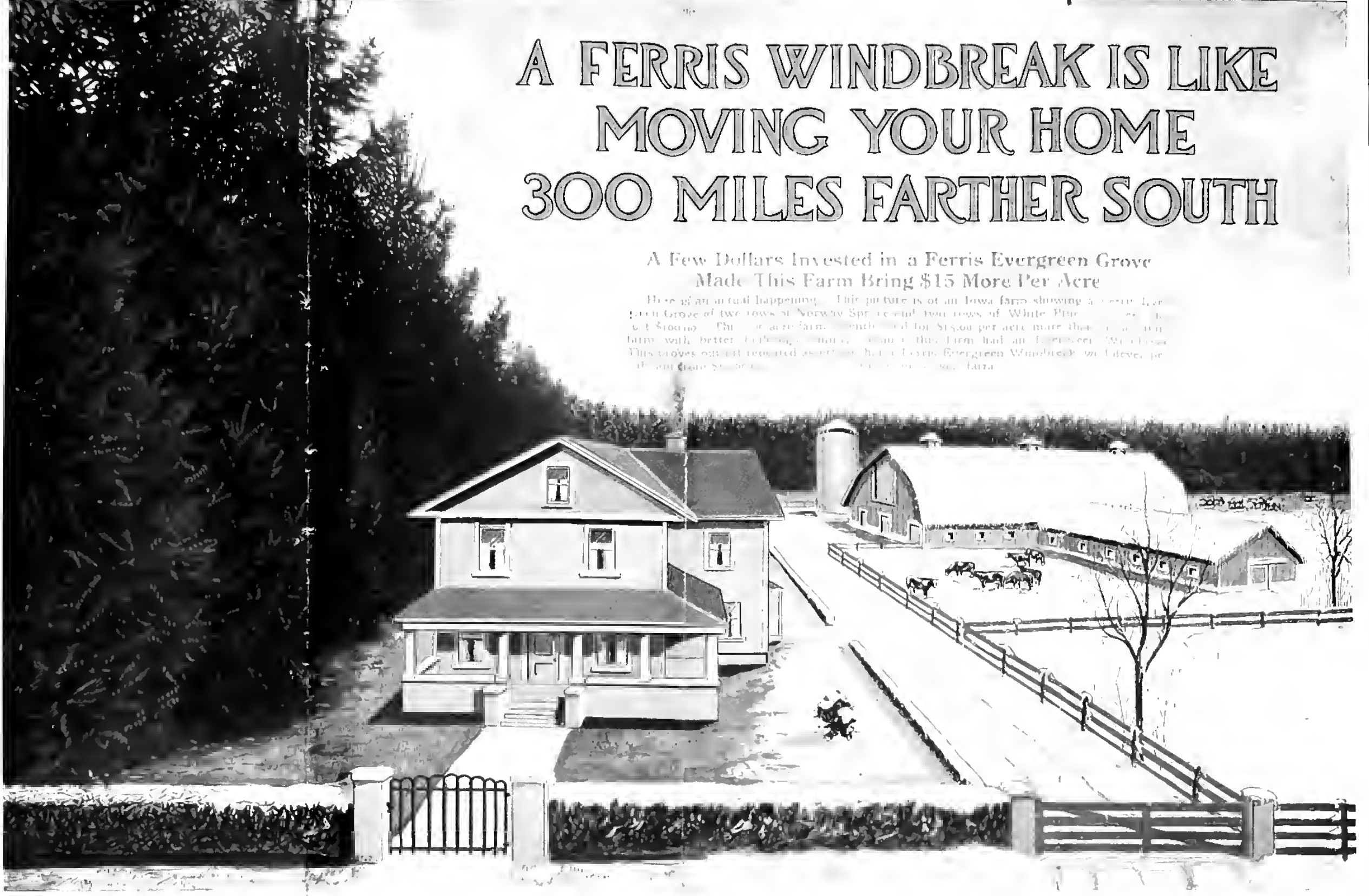
WHITE PINE—Best Tree for Windbreaks in Iowa, Minnesota, and Other States East of the Missouri River.



A FERRIS WINDBREAK IS LIKE MOVING YOUR HOME 300 MILES FARTHER SOUTH

**A Few Dollars Invested in a Ferris Evergreen Grove
Made This Farm Bring \$15 More Per Acre**

Here is an actual happening. This picture is of an Iowa farm showing a Ferris Evergreen Grove of two rows of Norway Spruce and two rows of White Pine. The grove is worth \$100.00. The farm owner sold for \$15.00 per acre more than a similar farm with better buildings. This is because this farm had an Evergreen Windbreak. This grove can be repeated anywhere. It is a Ferris Evergreen Windbreak. It is a Ferris Evergreen Windbreak. It is a Ferris Evergreen Windbreak.



Here is an actual happening. This picture is of an Iowa farm showing a corn, soy bean Grove of two rows of Verdyte Sprayed and two rows of White Phos. and 100 lb. of clover. This is an average yield of \$15.00 per acre more than a corn farm with better fertility. This is a farm that had an 18-acre soy bean Grove. This Grove can not be rated as a first class Grove. Greenberg Wholesale will drive, per bush and 50¢ per bush. This is a very good farm.

Here is the situation: A Ferris evergreen costing you 35 cents today will cost you one dollar when my present stock is exhausted. If you ever want an evergreen windbreak, get busy now. The quality will never be beaten, and the price will never be repeated. The opportunity to increase the value of your farm \$15.00 or more per acre is hammering at your door. Read the following:

Let me tell you why I loved the word "Parenting," which I wrote on the fly-leaf of the album. My intention was worth more money than I am asking for them. The price has not kept up with the general rise in the value of everything. Listen:

The war was over. Hereafter, Europe has been shipping us millions of small, expensive, cash-cash—but that's not all—cheap, cash-cash. They must contend with Europe's cash-cash. The supply will not equal the demand. My stock of Europe's was planted before the war. Planted under the old-time schedule of prices for labor and material. The only way whittling has to be made merely to cover the added cost of shipping and handling—costs. I am afraid to sell this stock not on hand at lower prices, but while the stock is cheap. At the price of the old-time schedule of production. Look out for dollar-signs. Europe's cash-cash. Here is an illustration.

When I tipped Every one I found that trees a little less high from 100 to 600 paces for 100 trees. Ordinary evergreen when tipped will reach only 100 to 200 paces. Why is this? Simple because my Evergreen has the big healthy mid-spined root and the leafy low. That is because they have been four times root-paired and transplanted. The more times you root-pair and transplant an Evergreen the better and harder and more likely to grow it becomes. If you don't treat them in this way they will form a compact thick leaf and not so healthy. I have seen a lot of Evergreen trees that have been four times root-paired and transplanted. Every one will grow it far higher a claim. I call them under my tight-rope measure which is explained in my catalogue. It makes you smile. It also sets you a good standard at a real tangible price.

Frederick and Stanley become the demand for American Whiffletails as the farmers and the Agricultural Station study the problem of wintering stock. Good authorities say that an American Whiffletail costs the owner \$2.00 to \$3.00 on every load of cattle he winters. It raises the value of our hogs. It makes a high-center place for him. It brings over 300 miles nearer the equator in wintering. It feeds and saves our money.

Why? Because I think the best Americans at the board prices. That's true, every word of it. I am called the "Evangelist of the Dollar." I know how to provide you with the kind that will save you money in a position of this time to sell out the greatest bargain in American goods and also consider that can be found in the United States.

My trees are dug, packed and shipped all the same day. No chance for dead trees when you get them.

For complete price list and full descriptions see our 32 page, four-color catalog.

MINNAPAGO BLUE SPHERE. Dark color. 1 to 2 1/2 three finger loops, finished and three finger post-pinned \$1.00 each; 10 to \$6.00.

times transplanted and three times root-pruned, \$2.00 each; 10 for \$19.00
 1 1/2 to 2 ft., three times transplanted and three times root-pruned, \$2.50

transplanted and three three-root-pruned, \$2,000 each; 10 for 115,000.

14) CHUSA ANNUAL-VITAE. Resources for Learning. Offers for a bright and

[illegible]

White Cedar (Sule for Arthur-Villar Hedge)
around the abacus flume.

implanted and
1, each, 35r; 10

... and exhibit
... make a good

Cedar

the Southern variety
and Cedar Holes

account of the beautiful dark

light guide, 100

Q8; 10 Jan \$9.00;

American Arbor-Vitae - White Cedar (Note the Arthur-Vitar Hedge)

The American Arbor-Vitae is perfectly lovely, easy to transplant, and bears a shadier light than any other variety. Compact in appearance, it does so with rich, well-branched growth. They should be spaced 18 inches apart for a good hedge.

12 in., were transplanted and were root-pruned, each, 35c; 10 in. \$1.00; 100 in. \$22.00.

By 2 fl., three times transplanted and three times root-

planted, very heavy and easily well suited, will make a good bridge or ramp as planted, earth, 5000 to 6000 ft. 1000 to 2000 ft.

Red Cedar

Red Cedar

inter-bill on the Southern variety do. 'The Red Cedar Trees

on a rocky hillside where it would be impossible to plant our other trees. One of the

dominated by this beautiful dark green Juniper under should be added such a variety of

10 to 12 in., light grade, 100

5 In 3 feet, three times trans-
planted and three times each

Hundred, each, \$1.00; 10 for \$9.00;
100 for \$80.00.

NORWAY SPRUCE.

WHITE PINE.—How Tree In Windbreaker in town, Mill road, and other States Lark at the Shovel Hill.



Valuable Suggestions for Your Orchard

You Practice Conservation and Economy by Taking Advantage of the Pre-War Bargains Offered Below

Now is the time to make every dollar and every effort count. The prices given on this page will never be given again. They are bound to rise. The long-headed buyer will now get busy and send us his order. While our stock of these bargains lasts it will be your golden opportunity to conserve and to save—to build for the future. Write us at once and secure some of these valuable offers. We will gladly refund your money if the articles ordered are not as we represent them.

Apples

PRICES ON APPLES AND CRABS (Delicious not included): I sell all fruit trees as follows: Five at 10 rate; 50 at 100 rate. Less than five trees of one variety at the each rate. Northern-grown Apple Trees, 3 years old, 4 to 6 ft., each, cash with order, 35 cts.; per 10, \$2.50; per 100, \$20.00.

Summer Apples

YELLOW TRANSPARENT—The tree is a hardy, upright grower, a regular and early bearer; medium size. Color a rich, transparent yellow. Especially adapted for a cold climate. Trees bear very young.

DUCHESS OF OLDENBURG—A beautiful round apple. Streaked red and yellow. Tender, juicy and pleasant. Tree a vigorous grower, early and abundant bearer; fruit very attractive in appearance. Very hardy.

RED ASTRACHAN—Tree an upright grower; vigorous, hardy and productive. Fruit medium to large, surface smooth, mottled and striped on greenish-yellow; flavor acid. Valued as an early market and dessert apple.

RED JUNE—Very early and a prolific bearer.

Fall and Early Winter Apples

WOLF RIVER—An old favorite and the largest apple grown; good for cooking.

WEALTHY—Medium size, round in shape; skin smooth, oily, light yellow, almost entirely covered with dark red; flesh white, fine, juicy and sub-acid. Tree vigorous, hardy; a very early and abundant bearer.

PATTEN'S GREENING—Very hardy, free from blight, vigorous, spreading grower, bears early and abundantly. Fruit large, yellow. Good eating and cooking apple. Originated in Northern Iowa.

WINESAP—Red. A fine eating apple. One of the best for baking. Shape is round, conical, somewhat obscurely flattened. Flesh yellowish, firm, crisp, with a rich sub-acid or rather acid flavor. Keeps through winter.

Crab Apples

TRANSCENDENT—Early, abundant bearer, large, round; smooth, rich yellow shaded with red. August and September.

WHITNEY—Large, skin smooth, striped and splashed with carmine; flesh firm, juicy. One of the best of the crabs. August.

HYSLOP—Best for pickling. Very dark red, almost black.

Late Winter Apples

STAYMAN (Stayman's Winesap)—It is dark, rich red, with rather indistinct striping. This apple is not only larger than the old Winesap, but it is even juicier. The tree is very productive, and a drouth resister which will thrive on thin soils where the Winesap would soon starve.

NORTHWESTERN GREENING—Fruit large, greenish yellow, firm and fine grained. Tree is very hardy, a thrifty, upright grower, an early and productive bearer. One of the longest keepers known.

GANO (Black Ben Davis)—Fruit is bright red on yellow ground, with no stripes; large and oblong in shape, surface smooth and polished. Tree healthy, vigorous and prolific bearer. January to April.

SALOME—One of the best. Red, medium size. Good keeper.

TOLMAN SWEET—The best long-keeping sweet apple. Tree hardy.

Delicious

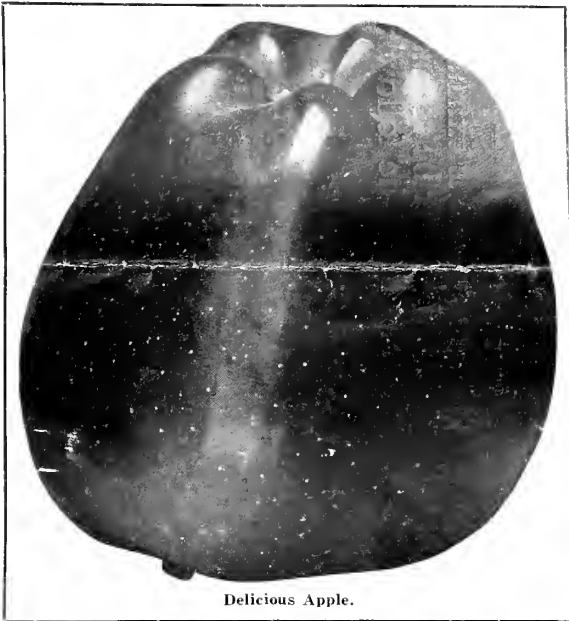
The Grandest Fancy Apple Yet Produced.

	Each	10	100
4 to 6 feet, Delicious, No. 1 trees.....	\$0.40	\$3.00	\$25.00

A beautiful, large, red winter apple that will keep until May. It will average 12 ounces in weight and only sixty apples for a bushel, heaping full. The flesh is of the very finest texture, neither sweet nor sour, but just the proper flavor to make it the most sought after apple on the market. My trees grown here in the northern part of Iowa are beautiful. They will not winter stain, sun-scald or blight. I cannot recommend the Delicious too highly to any of my customers.

Any good apple will pay you a profit on your investment of time, labor, and money, but my Delicious, like all my other trees, are really pedigreed trees. The scions are taken from bearing trees and grafted on whole roots which are hardy and grown in the North.

Fruit stands readily sell Delicious for 15 cents each when the best of Jonathans are selling two for a nickel.



Delicious Apple.

Plums

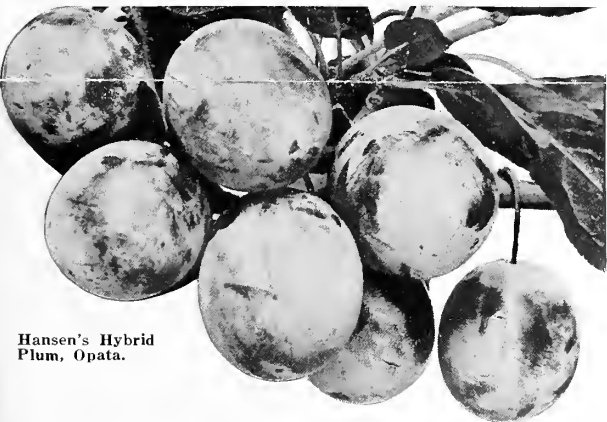
	Each	10	100
4 to 6 feet.....	\$0.50	\$4.50	\$35.00

DE SOTO—Fine for eating or canning. Tree a moderate grower; bears young and profusely; hardy throughout the North.

WOLF—Fruit large, a perfect freestone. Quality fine; superb for cooking and serving fresh with sugar. Tree a good grower and hardy. Season medium.

WYANT—Large, conical shaped plum, dark red color; thick skin; peels readily; flesh firm; freestone and of excellent quality. Native of Iowa and hardy. Season medium.

ABUNDANCE—Large, round, freestone plum. A rich cherry color; flesh light yellow, juicy, tender and sweet, of excellent flavor. Vigorous and very productive. Season medium.



Hansen's Hybrid Plum, Opata.

Hansen's Hybrid Plums

A new fruit originated by Prof. Hansen, of the South Dakota Experimental Station, a cross between the cherry and the plum, perfectly hardy, well adapted to our Northern States. Young trees bear fruit the next year after planting. Larger than an ordinary plum, flavor as good or better than the apricot; in fact, just the thing for your garden. You cannot afford to do without them. No. 1 trees, 4 to 6 ft., \$1.00 each; 3 for \$2.50; 10 for \$7.00; 20 for \$13.25.

OPATA—Excellent for eating out of hand. Pit very small; season extremely early. A very strong grower in nursery and orchard and an early and heavy bearer.

SAPA—One year trees set out in the spring will bear freely the following season. Specimens of the Sapa grown in Minnesota took

first prize as a seedling plum at the Minnesota State Fair. Fruit large, weight five to eight ounces. One-year-old trees will bear a heavy crop. Season extremely early.

WACHAMPA—Size 1 to 1½ inch in diameter, much like the Sapa in every respect. It averages larger and more vigorous in tree than Sapa; one of the strongest growing trees of the Sand Cherry hybrids.

HANSKA—The Hanska fruited first in 1906 and 1907 on two and three year-old trees in nursery row. In fruit the Hanska closely resembles its Chinese parent in form, color, fragrance, quality and firmness of flesh. Exhibited at the South Dakota State Fair three years in succession, the fruit of this variety has been much admired for its beautiful color, which is bright red with heavy blue bloom; firm yellow flesh, good quality and rich fragrance; fruit large.

Cherries

	Each	10	100
4 to 6 feet.....	\$0.50	\$4.00	\$35.00

EARLY RICHMOND—Everywhere the most popular. Tree a strong, thrifty grower, making a large, symmetrical head; fruit medium size, dark red and juicy, acid flavor and especially valuable for cooking purposes; tree an early and abundant bearer.

MONTMORENCY—A beautiful, large, red, rich, acid cherry; much larger and firmer than Early Richmond, and a week or ten days later in ripening. Being extraordinarily prolific and very hardy, it can be recommended as a variety of great value. Valuable for canning and preserving. The Montmorency Cherry is in great favor wherever cherries are grown. The tree is a strong, upright grower. There is always a heavy demand for this variety.

Grapes

BLACK GRAPES.

CONCORD—One of the most popular and reliable varieties we possess; bunch large, compact; berry large, round, almost black, with blue bloom; juicy and very sweet. 25c each; \$2.00 per 12; \$15.00 per hundred.

WORDEN—Seedling of the Concord, which it greatly resembles in appearance but the berries are larger, and the flavor generally considered better. The fruit ripens several days earlier. 25c each; \$2.50 per 12; \$17.50 per hundred.

RED GRAPES.

AGAWAM—Bunch large; berry large and round; reddish brown in color; tender, juicy and of excellent flavor. Very vigorous and productive. Vine hardy and one of the best of its class. 40c each; \$3.00 per 12; \$25.00 per hundred.

WHITE GRAPES.

MOORE'S DIAMOND—A vigorous grower, with dark, healthy foliage; entirely free from mildew. A prolific bearer, bunches large, handsome and compact; color delicate greenish-white, with rich yellow tinge when fully ripe. Skin smooth and free from specks, pulp tender, juicy and nearly transparent, with very few seeds; berry about the size of Concord. Ripens about two weeks before Concord. 40c each; \$3.00 per 12; \$25.00 per hundred.

Blackberries

SNYDER—The standard early Blackberry for the north country. The canes are healthy, hardy and very productive. It is an upright grower, stiff and abundantly able to hold up the enormous crop of fruit. The berries are medium to large in size, round in shape, very firm and of good quality when well ripened. The canes are reddish in color and extremely hardy. The Snyder is to blackberries what the Cuthbert and Plum Farmer are to raspberries and the Dunlap to strawberries, the most universally grown. \$1.50 per 25; \$5.00 per hundred.

EARLY HARVEST—This is one of the earliest Blackberries, but needs winter protection. Fruit medium size, quality good, and prolific bearer. \$1.50 per 25; \$5.00 per hundred.

Raspberries

CUMBERLAND—Black. The largest raspberry known, fruit frequently seven-eighths to fifteen-sixteenths of an inch in diameter. Its immense size, firmness, and great productiveness, entitle it to first consideration; unusually strong grower, throwing up stout, stocky canes; perfectly hardy. Is by far the most profitable raspberry grown for both home and market use. 25 for \$1.00; \$1.50 for 50.

CARDINAL—Red. Originated in Kansas; heavy grower, hardy; berries large, firm, and of excellent quality; very productive. 25 for \$1.00; \$3.00 per hundred.

ST. REGIS EVERBEARING—Raspberries for four months, and raspberries the first season. The St. Regis Raspberry is of iron-clad hardiness. The canes stand severest cold uninjured. Its foliage never suffers by sunburn or scald. The cane growth is not impaired by the heat or drouth of summer. It is the earliest of all red raspberries. It is wonderfully prolific, the first main crop being far greater than that of any other red variety known. Berries are bright crimson, of surpassing quality. Texture is firm; can be kept in good condition longer after being gathered than any other red raspberry. A favorite as a shipper. 25 for \$1.00; 100 for \$3.50.

Currants

FAY'S PROLIFIC—For size, beauty and productiveness, the most remarkable red currant ever grown. The berry is fully equal to the Cherry Currant, while the flavor is much superior. The cluster is double the length on an average and the fruit hangs on well, never dropping. \$1.30 per 12; \$8.00 per hundred.

WHITE GRAPE—Very large, yellowish white, sweet or very mild sub-acid; excellent for table. The most productive of the white sorts. \$1.80 per 12; \$10.00 per hundred.

BLACK NAPLES—By far the best of all Black Currants. \$1.50 per 12; \$2.50 for 25.

Gooseberries

HOUGHTON—The old well known sort. It is productive, healthy, and a very reliable gooseberry. \$1.50 per 12; \$10.00 per hundred.

Roses

(For complete list and full description, see our 32-page catalog). Can furnish the following list of Roses for 50c each; 3 for \$1.25; 5 for \$2.00.

RAMBLER AND CLIMBING ROSES.

Red Rambler, White Rambler, Blue Rambler, Baltimore Belle, Queen of the Prairie, Seven Sisters, Thousand Beauties.

HYBRID PERPETUALS.

General Jacqueminot, General Washington, Margaret Dickson, Marshall P. Wilder, Mrs. John Laing.

Peonies

ADMIRAL SCHLEY—Dark crimson, large. Early. 50 cents each.
TRIOMPHE DU NORD—Apple blossom pink, large. Is of bomb shape; very fragrant; tall, free flowering, on stout stems. Mid-season. 50 cents each.
FESTIVA MAXIMA—Very large, pure white. 75 cents each.

Phlox

The following named varieties, 6 for \$1.35; 12 for \$2.50; 25 for \$4.00.

BORANGER—White, suffused rosy pink.
ECLAIREUR—Bright rosy magenta with large lighter halo; large florists.

INDEPENDENCE—A splendid early pure white.
PANTHEON—Large, clear, bright pink.
RHYNSTROM—Of a Paul Neyron rose pink color. Fine.

Gladiolus

Assorted, 12 for 75 cents; 50 for \$2.00. The following named varieties, 6 for 50c; 25 for \$1.50; 50 for \$2.50.

FRILLED PINK—Light pink with yellow and white markings.
PRESIDENT TAFT—A large, robust growing pink.

AMERICA—Most popular light pink in the world.
BERNICE—Tawny yellow with pink shadings. Early. Many open at one time.

MRS. FRANCIS KING—Long spike of immense flowers, burnt scarlet, shaded salmon. Spike often branched. Most popular of all.

CRACKER JACK—Large flowers of rich velvety dark red, spotted yellow and dark maroon.

Shade and Ornamental Trees

(For full descriptions, see our 32-page catalog).

There is a growing tendency among the people to make home beautiful, and the judicious use of shade and ornamental trees goes a long way toward attaining this. The up-to-date farmer, as well as the owner of city and suburban property, realizes that a well-kept lawn, nice shade trees and good windbreaks add not only to the beauty of the place, but to the cash value as well.

	Each	10	100
5 to 6 feet, transplanted.....	\$0.35	\$2.50	\$20.00
6 to 8 feet, transplanted.....	.50	3.50	30.00
8 to 10 feet, transplanted.....	.75	5.00	40.00
10 to 12 feet, transplanted.....	1.00	8.00	60.00

EUROPEAN MOUNTAIN ASH

	Each	10	100
6 to 8 feet, transplanted.....	\$0.75	\$6.00	\$40.00

CATALPA SPECIOSA

	Each	10	100
5 to 6 feet, transplanted.....	\$0.75	\$5.00	\$35.00

BASSWOOD—AMERICAN LINDEN

	Each	10	100
5 to 6 feet.....	\$1.00	\$6.50	

BLACK WALNUT

	Each	10	100
6 to 8 feet.....	\$1.50	\$8.50	

HARD MAPLE—SUGAR

	Each	10	100
6 to 7 feet, transplanted.....	\$1.00	\$9.00	\$80.00
12 to 14 feet, transplanted.....	2.00	15.00	125.00

NORWAY MAPLE

Prices same as Hard Maple.

ELM

	Each	10	100
6 to 7 feet, transplanted.....	\$0.75	\$5.00	\$45.00
8 to 10 feet, transplanted.....	1.00	6.00	50.00
10 to 12 feet, transplanted.....	1.50	12.00	90.00

CUT-LEAVED WEEPING BIRCH

	Each	10	100
5 to 6 feet.....	\$1.00	\$8.50	\$75.00
6 to 8 feet.....	1.50	12.50	100.00

WISCONSIN WEEPING WILLOW

	Each	10	100
6 to 7 feet.....	\$0.50	\$4.00	
8 to 10 feet.....	1.00	6.00	



Carolina Poplar.

Hardy Ornamental Shrubs

These plants are absolutely hardy, and once planted, last indefinitely, increasing in size and beauty year after year. For cold climate where hardy plants are needed they stand without an equal. Planted in clumps, masses, or used for hedges, screens or for filling unsightly corners, they make a glorious show. We recommend a liberal planting of this class of plants. They last a lifetime and are sure to give splendid satisfaction.

Snowball

An old-time favorite and without doubt one of the best flowering shrubs. Price, 50c each; 10 for \$3.50.

Syringa, or Mock Orange

A tall, vigorous, hardy bush. In May it bears profuse white flowers resembling orange blossoms. 50c each; 10 for \$3.50.

Spirea Van Houttei - Bridal Wreath

Graceful, with long drooping sprays, thickly studded with handsome pure white flowers—hence its popular name of "Bridal Wreath." 35c each; 10 for \$2.50.

Pink Tartarian Honeysuckle

A beautiful shrub, perfectly hardy, growing to a height of 8 or 10 feet, covered with beautiful pink flowers, just right for Decoration Day. Can furnish White Tartarian Honeysuckle at same price. 35c each; 10 for \$2.50.

Hydrangea Paniculata

These plants are absolutely hardy, grow in any soil and bloom the same year they are set out. They flower abundantly, bearing hundreds of immense panicles of bloom. 50c each; 10 for \$4.00.

Tree Hydrangea

The same as Hydrangea Paniculata, but grows on a stem, tree form, from 4 to 6 feet high, making a very desirable specimen for lawns. \$1.25 each; 10 for \$10.00.

Lilac

The Lilac appears to best advantage when massed in groups, and only a few varieties of but one or two colors.

PURPLE—The familiar species of all fine old gardens; most fragrant of any. 50c each; 10 for \$3.50.

WHITE—Pure white, very fragrant flowers. \$1.00 each; 10 for \$6.00.

PERSIAN PURPLE—A fine old species with slender branches and narrow leaves; it seldom grows more than three to five feet high. Pale lilac flowers, very fragrant. 75 cents each; 10 for \$5.00.



Hydrangea Paniculata Grandiflora.